Contents

Preface ix

One

From Sociology to Marxism

One

The Demise of Industrial

Sociology 3

Two

Toward a Theory of the Capitalist Labor Process 13

Two

Changes in the Labor Process

Three

From Geer Company to Allied Corporation 33

Four Thirty Years of Making Out 46

Three

The Production of Consent

Five

The Labor Process as a Game 77

Preface

Six The Rise of an Internal Labor Market 95

Seven

Consolidating an Internal State 109

Four

The Relative Autonomy of the Labor Process

Eight

The Labor Process in a Recession 123

Nine

The Labor Process and Worker Consciousness 135

Five The Motors of Change

Ten

Struggles on the Shop

Floor 161

Eleven

Class Struggle and

Capitalist Competition 178

Twelve

From Competitive to

Monopoly Capitalism 193

Appendix

Comparative Perspective: Change and Continuity in the Zambian Mining Industry 205

Notes 217

Bibliography 253

Index 263

On 2 July 1974 I began work as a miscellaneous machine operator at the engine division of Allied Corporation—a multinational that produced, among other things, a wide range of agricultural equipment. The piecework machine shop of the small-parts department reminded me of Donald Roy's famous accounts of output restriction. After rereading those articles, I was struck by the similarities between his observations and my own at Allied. But this was nothing unusual. I knew that machine operators in Britain responded to piecework in just the same way that Roy described, by goldbricking, quota restriction, and by establishing informal ties with auxiliary workers. I therefore turned to Roy's 546-page Ph.D. dissertation, crammed full of vivid details relating his experiences between 1944 and 1945 in a shop that produced railway jacks. In the opening chapters I discovered that the layout of the machines—the drills, mills, lathes, etc.—was quite similar to the layout in my own shop. and I drew the reasonable conclusion that machine shops are generally organized in similar ways. Moving further into his dissertation each day, I eventually came upon a reference to the Illinois Central